



# Partner with us

Elevating healthcare.

*Together.*



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healthcare.**

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# About Us

MedOne Healthcare Partners is a team of physicians, advanced practice clinicians, and administrative staff who are united by a single purpose—to make healthcare better. It's been our mission from day one, and we are relentless in our pursuit to improve the delivery of high-quality care for our patients and our partners.

## A team of more than:



100  
Physicians



60  
Advanced  
practice  
clinicians



30  
Administrative  
staff

## Pioneers in hospital medicine

In 2000, MedOne was founded by a physician and an engineer who saw how hospital-based medicine could positively impact clinical quality, efficiency, and patient satisfaction. They were early adaptors to a specialty that has transformed inpatient care.

Our first hospital partner was OhioHealth Riverside Methodist Hospital, and we continue to provide hospital medicine services on many units, including dedicated, specialized units we've helped develop to better serve patients. Today, we partner with several hospitals across the state of Ohio, including community and critical access hospitals that have diverse clinical environments.

## Independent and growing

Our practice has also expanded to include care immediately before and after hospitalizations, which helps ensure continuity of care and better care transitions. We provide medical services in long-term acute care and inpatient rehabilitation hospitals, and nearly 150 skilled nursing, assisted living, and independent living facilities.

Since our founding, MedOne has remained an independent, physician-owned and -led practice, which allows us to be flexible and agile to meet the ever-changing needs of our patients and partners.



We're honored to be designated a **Best Place to Work** by *Columbus Business First* every year since 2019.

# What We Do

## We set the standard for patient care.

We function as a seamless team to safely move patients through the continuum of care and reduce errors common in care transitions.

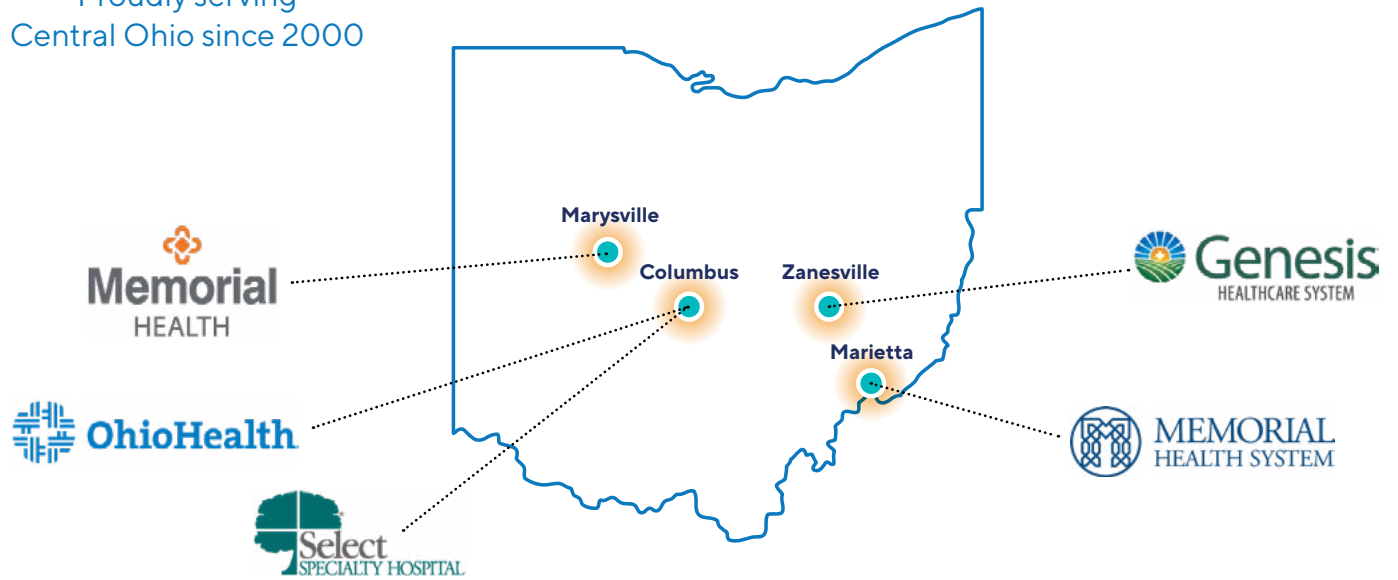
We leverage our collective expertise across hospital and post-acute settings to establish disciplined, thorough, and standardized transitions of care, measurably improving patient care and experience, quality, and costs.

We embed ourselves in our partners' teams, owning their goals with equal determination, and aligning our program to meet their unique needs.

We invest the time and resources to remove barriers and engineer unmatched solutions to elevate patient care and experience, and we actively seek the perspectives and expertise of others to improve processes and structures so we can all do our best work.



Proudly serving  
Central Ohio since 2000



### Hospital Medicine

We provide expert hospital medicine programs at OhioHealth Riverside Methodist Hospital (Columbus), Genesis Hospital (Zanesville), Memorial Hospital (Marysville) and Marietta Memorial Hospital.

We also partner with long-term acute care hospitals, including OhioHealth Rehabilitation Hospital and Select Specialty Hospital in Columbus.

We collaborate with our hospital partners to optimize processes and workflows to improve clinical quality and outcomes. In most of our facilities, we have launched dedicated, specialized units, including comprehensive medical units (CMU) and medical observation units (MOU), to standardize the delivery of care and elevate patient experience.



### Post-Acute Care

We provide medical services in nearly 150 skilled nursing and rehabilitation, long-term care, and assisted and independent living facilities offering a variety of services including wound care, physiatry, MAT/Suboxone services, and overnight telemedicine and telehealth visits.

We partner with the clinical team at each facility to promote strong continuity of care, and we're committed to delivering personalized, compassionate care to all patients and support to their families.

MedOne OneConnect, our custom documentation tool, enables our providers to streamline workflows, communicate effectively and improve patient care and experience. It is designed to integrate seamlessly with a post-acute facility's EMR for efficient management of patient care.



### MedOne Wound Care

Our wound care-certified providers offer bedside sharp and mechanical debridement, incision and drainage care, and treatment consultation and education to facility staff. They treat a variety of wounds, including but not limited to:

- Pressure and diabetic ulcers
- Infections
- Abscesses
- Surgical and vascular wounds
- Cellulitis
- Rashes



### MedOne Physical Medicine & Rehabilitation

Our physical medicine and rehabilitation service line offers comprehensive physiatry services, including but not limited to:

- Post-orthopedic rehabilitation
- Post-neurological (stroke/SCI/TBI) rehabilitation
- Debility/chronic condition exacerbation rehabilitation
- Cardio/pulmonary rehabilitation
- Musculoskeletal medicine
- Central nervous system disorders rehabilitation
- Pain management



### MedOne Sleep Services

In collaboration with Memorial Health, we offer sleep medicine services in both the clinic and telehealth setting to reduce patient wait times for an appointment.



### Pre-Admission Testing

We provide one of central Ohio's longest-running pre-admission testing programs, utilizing evidence-based medicine and national best practices to provide timely, preoperative risk assessments that minimize surgical cancellation rates and optimize patient outcomes.

# What Makes Us Different



## We're more than a partner.

We defy the expectations of traditional partnerships by embedding ourselves in your team, owning your goals with equal determination and aligning our program to your unique needs.

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## We say 'yes' to every challenge.

We invest the time and resources to remove barriers and engineer unmatched solutions to elevate patient care and experience.

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## We don't believe in handoffs.

We function as a seamless team to safely move patients through the continuum of care and reduce errors common in care transitions.

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## We empower all team members.

We actively seek the perspectives and expertise of others to improve processes and structures so we can all do our best work.

# We thrive when engineering solutions.

There is no one-size-fits-all hospital medicine program. That's why MedOne will design a customized solution based on your expressed needs and will partner with you to achieve our shared goals.



- 1 WE START WITH LISTENING**  
to understand your goals, challenges, priorities, and critical data to inform solutions.
- 2 WE TAILOR OUR PROGRAM**  
to meet your needs, outlining solutions to address your unique challenges and achieve our shared goals.
- 3 WE PARTNER WITH YOUR TEAM**  
to streamline processes and gain efficiencies to fuel your organization's success via at-risk metrics.

"Thanks to all the physicians who are responding to the queries and spending their time on quality documentation! We greatly appreciate them working so hard to respond to queries and learn about documentation, by reviewing the CDI educational handouts that are emailed to them. Together, we make a lot of difference when we truly capture the severity of the clinical conditions taking place with our patients!"

*Kim Brownfield, RN, BSN, MBA  
Director of Case Management  
Services, Genesis Healthcare System*

## Higher Standards

MedOne utilizes standardized notes to not only improve transitions of care, but also to increase CMI and reduce the number of CDI inquiries while improving our response rate to them.

In our first year of taking over the hospital medicine contract at Genesis Hospital, the CDI return on investment was \$10.7 million. The average revenue increase per case over the 12-month period was \$1,658.35.





→ In a 12-month period, MedOne's CMU had a variable cost per case \$974 lower than our counterpart's CMU, which results in \$1.37M in savings for Riverside.

## Program Features

### Expertise and Innovation

Our agile team brings fresh ideas based on our unique understanding of patient care. We turn problems into opportunities, and get excited to engineer the right solutions, like our 20-bed Comprehensive Medical Unit (CMU) on 5 Orange at Riverside, which saw more patients at a lower variable cost per case than our counterpart's CMU on 3 Orange with a similar bed count.

With the success of our 5 Orange CMU, MedOne launched the 6 Yellow CMU at Riverside and the first CMU at Genesis Hospital. Each CMU provides an ideal environment to test new initiatives to streamline care delivery and elevate the patient experience.

### Collaboration and Efficiency

Your goals are our goals, and we invest the time and resources to identify opportunities for improvement.

We work hand-in-hand with key specialties, nursing administration, and hospital leadership to optimize patient care through initiatives such as:

- MedOne Medical Observation Unit (MOU) at Riverside
- MedOne CMUs at Riverside and Genesis Hospital
- Acute Care Clinic at Genesis Hospital
- OhioHealth Freestanding ED Telehealth



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We exist to make  
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